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Section	:	( <b>B</b> )

# **Question 1:**

1. Superior-Subordinate relationship on the basis of personal likes, dislikes, attitudes and prejudices results in\_\_\_\_\_.

#### a) Formal Organization

2. No smoking in the factory' is an example of \_\_\_\_\_\_.

#### c) rule

3. In order to communicate, motivate and delegate a manager must have\_\_\_\_\_.

#### a) Interpersonal Skills

4. Studying the future and arranging the means for dealing with it is part of the process of

# d) Planning

5. Which part of the management process includes measuring results, comparing results to expectations, and taking corrective action to bring results in to line?

## e) controlling

6. Economic uncertainty, regulatory requirements, and new competitors are examples of what type of factors that affect managers?

### d) external factors

7. The ability of a manager to interface and work effectively with individuals and groups is descriptive of what type of managerial skill?

# a) Technical

8. Which management principle states that each individual should report to only one boss in order to avoid conflict and/ or confusion?

# d) unity of command

9. Which level of management is responsible for implementing programs that are intended to carry out the broader objectives of an organization set by executives?

#### d) middle managers

10. Which of the following characterize a manager as being effective?

#### c) They achieve their goals

# **Question 2:**

1)

Answer: **Division of work** 

2)

Answer: Authority and responsibility

3)

Answer: **Discipline** 

4)

Answer: **unity of command** 

5)

Answer: unity of direction