Q1. What is net present value and Equivalent Annual cost? What is the benefit of Benefit-cost ratio?
(i) The construction cost of a service reservoir for supplying water to a housing estate is estimated to be PKR $9,000,000,000$. The annual operation and maintenance cost are estimated to be PKR $375,000,000$ per year. The annual income from the collection of water supply fee from the users will be PKR 1,050,000,000. Assuming a time horizon of 30 years and taking $i$ as $5 \%$ p.a., find out if the project is financially feasible. Use both methods equivalent annual costs and present value method also use benefit-cost ratio.

## Net present value:

Net present value (NPV) is the difference between the present value of cash inflows and the present value of cash outflows over a period of time. NPV is used in capital budgeting and investment planning to analyse the profitability of a projected investment or project.

In very simple terms, is important because it tells you what financial value a project adds to your company, taking into account the money you have to spend to realize the project (initial spending to acquire equipment or whatever you are investing in, and all the money you will earn subsequently with the initial investment). What makes the NPV more meaningful than just deducting the cash out from the subsequent cash in (which would give you the payback) is that the NPV takes into account when you spend the money and when you get how much money back. After all, if you spend PKR100, 000 now and get back PKR110, 000 you want to know when you get the PKR110, 000 back. If you get it back in one year, that is an outstanding project. If it is only in 3 years, forget your idea.

## Equivalent annual cost:

Equivalent annual cost (EAC) is the annual cost of owning, operating, and maintaining an asset over its entire life. EAC is often used by firms for capital budgeting decisions, as it allows a company to compare the cost-effectiveness of various assets that have unequal lifespans.

## Benefit-cost ratio:

A benefit-cost ratio ( BCR ) is an indicator, used in cost-benefit analysis that attempts to summarize the overall value for money of a project or proposal. A BCR is the ratio of the benefits of a project or proposal, expressed in monetary terms, relative to its costs, also expressed in monetary terms.

A cost-benefit analysis is a popular tool with the following benefits/advantages-
I. A cost-benefit analysis simplifies the complex decisions in a project.
II. The analysis gives clarity to unpredictable situations. The listing of costs and benefits helps the analyst to identify and later evaluate each cost and benefit.
III. It helps to figure out whether the benefits outweigh the cost and is it financially strong and stable to pursue it.
IV. It is easy to compare projects of every type in spite of being dissimilar
V. The cost-benefit analysis removes any emotional element and helps to overcome biases.
VI. It takes into account a broad spectrum of benefits and costs and converts them into currency to simplify matters.
VII. Suitable for all projects small or large.

## Solution of Problem (Q-1.i):

## a) Present Value Method:

Using formula:
Present Value of $F=F \times\left[\left\{(1+i)^{\wedge} n-1\right\} / i(1+i)^{\wedge}\right]$
(i) Present Value of benefits in 30 year:

$$
=1050,000,000 \times\left[\left\{(1+i)^{\wedge n}-1\right\} / i(1+i)^{\wedge} n\right]
$$

For $i=0.05$ and $n=30$, from appendix value of $\left[\left\{(1+i)^{\wedge_{n}}-1\right\} / i(1+i)^{\wedge}\right]=15.3724$
$=1050,000,000 \times 15.3724$
$=$ PKR 16,141,073,578
(ii) Present Value of construction cost $=9,000,000,000$

Present Value of operation and maintenance
$=375,000,000 \times 15.3724$
$=$ PKR 5,764,650,000
Total cost of revenue $=9,000,000,000+5,464,650,000=14,764,650,000$
(iii) Net Present Value (NPV) $=16,141,073,578-14,764,650,000$

$$
=\text { PKR 1,376,423,578 }
$$

The positive net present value indicates that the project is feasible.
b) Equivalent Annual Cost Method:
(i) Annual Benefit $=1,050,000,000$
(ii) Annual cost of operation and maintenance $=375,000,000$

## Using Formula $A=F x\left[i(1+i)^{\wedge} n /\left\{(1+i)^{\wedge} n-1\right\}\right]$

Equivalent Annual Cost of Construction $=9,000,000,000 \mathrm{x}\left[\mathrm{i}(1+\mathrm{i})^{\wedge_{n}} /\left\{(1+\mathrm{i})^{\wedge} \mathrm{n}-1\right\}\right]$
For $i=0.05$ and $n=30, \quad$ from appendix value of $\left[i(1+i)^{\wedge} /\left\{(1+i)^{\wedge}{ }^{n}-1\right\}\right]=0.06505$
$=9,000,000,000 \times 0.06505$
$=$ PKR 585,450,000
Total Equivalent cost of revenue $=375,000,000+585,450,000$
$=960,450,000$
(iii) Net Annual Benefits (NAB) $=1,050,000,000-960,450,000$
$=$ PKR 89,550,000
The positive net annual benefits indicate that the project is feasible.
Both method (a) and method (b) have consistent result, so any one method is sufficient for project feasibility.

Benefit-Cost Ratio:
a) $B / C$ Ratio $=$ Present worth of total benefits $/$ Present worth of total cost
b) B/C Ratio = Equivalent annual total benefits $/$ Equivalent annual total cost

Using Values
a) $\mathrm{B} / \mathrm{C}$ Ratio $=16,141,073,578 / 14,764,650,000=1.093$
b) $B / C$ Ratio $=1,050,000,000 / 960,450,000=1.093$

As B/C Ratio is greater than 1, the project is feasible.
Q2. (i) What is Internal rate of Return. What is the difference between IRR and NPV? Also Please explain Inflation.
(ii) An Asset was purchased four years ago at PKR 9,000,000 and had a life of four years. This investment resulted in actual annual cash receipt of PKR 2,100,000, 2,700,000, 3,450,000,
$4,200,000$ respectively in the past four years. These figures are found from the accounting record of each year in the past four years. The average inflation rate in these four years was $4 \%$ p.a. find the real Internal Rate of Return (IRR).

Ans. Q.2. i.

## INTERNAL RATE OF RETURN (IRR)

The Internal Rate of Return (IRR) is the discount rate that makes the net present value (NPV) of a project zero. In other words, it is the expected compound annual rate of return that will be earned on a project or investment. In the example below, an initial investment of $\$ 50$ has a $22 \%$ IRR. That is equal to earning a $22 \%$ compound annual growth rate.

## DIFFERENCE BETWEEN IRR \& NPV:

NPV is an economic indicator whereas IRR represents financial indicator. In other words, NPV describes the society's point of view whereas IRR is private investor's point of view. NPV doesn't change with financial arrangements whereas IRR changes. NPV is expressed in currency value, while IRR is expressed in percentage value.

NPV has a straightforward calculation formula, IRR is calculated on trial-and-error basis. Moreover, NPV is calculated using a market-based discount rate, while IRR is calculated using returns generated by invested capital

Whereas NPV maintains consistency of solutions regardless of periodical changes in cash flows, IRR gives varied solutions with changes in cash flows from one period to another.

NPV is more realistic than the IRR by virtue of its assumption that discount rate is earned from the reinvestment of cash inflows generated by a capital investment.

## INFLATION

Inflation is a quantitative measure of the rate at which the average price level of a basket of selected goods and services in an economy increases over some period of time. Often expressed as a percentage, inflation thus indicates a decrease in the purchasing power of a nation's currency.

Inflation is when the prices of goods and services increase. There are four main types of inflation, categorized by their speed. They are creeping, walking, galloping, and hyperinflation. Some experts say demand-pull and cost-push inflation are two more types, but they are causes of inflation

Increased interest rates will help reduce the growth of aggregate demand in the economy. The slower growth will then lead to lower inflation. Higher interest rates reduce consumer spending because: Increased interest rates increase the cost of borrowing, discouraging consumers from borrowing and spending.

## Solution to problem:

Assume $\mathrm{i}=8 \%$ and $\mathrm{i}=13 \%$ for calculating IRR. Values of column 2 and column 4 are taken from the appendix for $\mathrm{i}=8 \%, \mathrm{i}=13 \%$ and $\mathrm{n}=0$ to 4

|  | 1 | 2 | 3 | 4 | 5 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| End of Year | NCF | $\begin{gathered} {\left[1 /\left\{(1+\mathrm{n})^{\wedge}\right\}\right]} \\ \mathrm{i}=8 \%, \quad \mathrm{n}= \\ 0 \text { to } 4 \\ \hline \end{gathered}$ | $\begin{aligned} & \text { (DCF) } 8 \% \\ & \text { (1) } x(2) \end{aligned}$ | $\begin{gathered} {\left[1 /\left\{(1+n)^{\wedge}\right\}\right]} \\ i=13 \%, \\ n=0 \text { to } 4 \\ \hline \end{gathered}$ | $\begin{aligned} & \text { (DCF) } 13 \% \\ & \text { (1) } x(4) \end{aligned}$ |
| 0 | -9000000 | 1 | -9000000 | 1 | -9000000 |
| 1 | 2100000 | 0.9259 | 1944390 | 0.8850 | 1858500 |
| 2 | 2700000 | 0.8573 | 2314710 | 0.7831 | 2114370 |
| 3 | 3450000 | 0.7938 | 2738610 | 0.6931 | 2391195 |
| 4 | 4200000 | 0.7350 | 3087000 | 0.6133 | 2575860 |
|  |  |  | 1084710 |  | -60075 |

DCF Method for finding IRR

The DCF for $8 \%$ is positive and DCF for $13 \%$ is negative, so the value of IRR is greater than $8 \%$ and less than $13 \%$. The apparent IRR $\mathrm{i}^{\prime}$ is calculated as follows:
$i^{\prime}=8 \%+\{1084710 /(1084710+60075)\} \times(13-8) \%$
$=8 \%+1084710 / 1144785 \times(13-8) \%$
$=8 \%+.947 \times(5) \%$
= $12.74 \%$
Using formula
$\mathrm{i}^{\prime}=(1+\mathrm{i})(1+\mathrm{f})-1$
$0.1274=(1+\mathrm{i})(1+0.04)-1$
$1.1274=(1+\mathrm{i})(1.04)$
$(1+\mathrm{i})=1.1274 / 1.04$
$(1+\mathrm{i})=1.084$
$\mathrm{i}=1.084-1$
$\mathrm{I}=0.084=8.4 \%$

## Therefore, the real IRR is $8.4 \%$ per annum.

Q. 3 A subcontractor specialized in wastewater disposal makes and sells cast iron pipes, steel pipes and concrete pipes. The following variable costs and selling prices/sales volumes are obtained from the cost accounting department and sales department respectively.

| Pipe | p | v | Volume (\% Rs Sales) |
| :---: | :---: | :---: | :---: |
| Cast iron | Rs 450,000 | Rs 300,000 | $25 \%$ |
| Steel | Rs 525,000 | Rs 375,000 | $35 \%$ |
| Concrete | Rs 600,000 | Rs 450,000 | $40 \%$ |

The company capacity in terms of total (maximum) sales volume is $\$ 900$ million in a year. The annual fixed cost is $\$ 200$ million. a) Find the BEP of the subcontractor, b) Find the profit if the subcontractor is operating at $95 \%$ of its capacity.

## Solution Problem:

|  | 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pipe | p | v | $\mathrm{p}-\mathrm{v}$ | Contribution <br> $=(\mathrm{p}-\mathrm{v}) / \mathrm{p}$ | Volume <br> $(\%$ 0f <br> sales $)$ | $\%$ Contribution <br> per unit | Contribution <br> per overall <br> sale $=$ <br> Col 5 x Col 6 |
| Cast Iron | 450000 | 300000 | 150000 | 0.3333 | $25 \%$ | $33.33 \%$ | $8.33 \%$ |
| Steel | 525000 | 375000 | 150000 | 0.2857 | $35 \%$ | $28.57 \%$ | $10.00 \%$ |
| Concrete | 600000 | 450000 | 150000 | 0.2500 | $40 \%$ | $25.00 \%$ | $10.00 \%$ |
| Total contribution per overall sales |  |  |  |  |  |  |  |

a) Break even (BEP) $=$ Fixed Cost (FC) / contribution
$=\$ 200 \mathrm{~m} / 0.2833$
= \$705.9654 m
$=\$ 706 \mathrm{~m}$
At BEP the operating capacity of subcontractor = BEP Capacity / Maximum Capacity
$=(\$ 706 / \$ 900) \times 100=78.44 \%$
b) At 95\% of capacity:

$$
\begin{aligned}
\text { Profit } & =T R-T C \\
& =T R-(V C-F C) \\
& =(900 \mathrm{mx} 95 \%)-810 \mathrm{~m}(1-0.2833)-200 \mathrm{~m} \\
& =855 \mathrm{~m}-580 \mathrm{~m}-200 \mathrm{~m}=\$ 75 \mathrm{~m}
\end{aligned}
$$

Q4. A sewage pumping station is being designed. Three possible pumping schemes are proposed and the itemized costs of each scheme are shown below:

What is the most economical range of pumping time in hours/year for each scheme? (Take i $=5 \%$ p.a. and maximum pumping hours in a year $=8,760$ hours) (10)

| Scheme number |  | Scheme A | Scheme B | Scheme C |
| :--- | :--- | :--- | :--- | :--- |
| Pump | Cost of pumps (\$) | 120,000 | 190,000 | 285,000 |
|  | Life (years) | 14 | 16 | 20 |
|  | Maintenance (\$/year) | 18,000 | 16,500 | 16,000 |
| Pipe | Cost of pipes (\$) | 200,000 | 160,000 | 100,000 |
|  | Life (years) | 30 | 30 | 30 |
|  | Cost of pumping (\$/hour) | 2.00 | 1.60 | 1.20 |

## Solution Problem:

## Scheme A

Equivalent annual cost of installation and maintenance
$=120,000 \times\left[.05(1+.05) \wedge 14 /(1+.05)^{\wedge} 14-1\right]+\$ 200,000 \times\left[.05(1+.05)^{\wedge} 10 /(1+.05)^{\wedge} 10-1\right]+$
\$18,000
$=\$ 120,000 \times 0.1010+\$ 200,000 \times 0.0651+\$ 18,000=\$ 43,140$

## Scheme B:

Equivalent annual cost of installation and maintenance
$=\$ 190,000 \times\left[.05(1+.05) \wedge 16 /(1+.05)^{\wedge} 16-1\right]+\$ 160,000 \times\left[.05(1+.05)^{\wedge} 30 /(1+.05)^{\wedge} 30-1\right]+$ \$16,500
$=\$ 190,000 \times 0.0923+\$ 160,000 \times 0.0651+\$ 16,500=\$ 44,453$

## Scheme C:

Equivalent annual cost of installation and maintenance

$$
=\$ 285,000 \times\left[.05(1+.05)^{\wedge} 20 /(1+.05)^{\wedge} 20-1\right]+\$ 100,000 \times\left[.05(1+.05)^{\wedge} 30 /(1+.05)^{\wedge} 30-1\right]+
$$ \$16,000

$=\$ 285,000 \times 0.0802+\$ 100,000 \times 0.0651+\$ 16,000=\$ 45,367$


## The Break-Even Chart for the Scheme Choice Decision Problem

The slope of the line for Scheme A is 2, and those for Schemes B and C are 1.6 and 1.2 respectively. The fixed costs for Schemes A, B and C are $\$ 43,140, \$ 44,453$ and $\$ 45,367$ respectively. From this break-even chart, we see that for pumping time smaller than 2,784 hours per year, Scheme $A$ is the best. For pumping time larger than 2,784 hours per year, Scheme C is the best. Scheme B is never to be used because it is in no situation better than Scheme A or Scheme C.

