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behaviour  
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## Question:- 1

What are the reasons why they formed this perception? Think about the underlying reasons.

## Perception:-

### Definition:-

Different individuals have different thinking styles, beliefs, feelings and objectives etc. and almost every individual behaves accordingly. Just because of these factors different people take different meaning for the same things. For some, a particular thing is right where as for some it is totally wrong. It is all because

how you take things, what is your point of view, how you look at things. This perception.

## Reasons

To this point we have focused on how the appearance, behaviors, and traits of the people we encounter influence our understanding of them. It makes sense that this would be our focus because of the emphasis within social psychology on the social situation in this case, the people we are judging. But the person is also important, so let's consider some of the person variables that influence how we judge other people.

## Question:-2

What have you done to contribute to the development of this perception?

## Answer:-

we have learned about this perception process and how we will turn to a discussion of how to improve our perception. Our self-perception can be improved by becoming aware of how Schema, Socializing force, self-fulfilling prophecies, and negative patterns of thinking can distort our ability to describe and evaluate ourselves. How we perceive other can be improved by developing better listening and empathetic skills, becoming aware of stereotypes and prejudice, developing self-awareness through self-reflection, and engaging in perception checking.

## Question:-3

Do you think there are perception errors that contribute to this perception? Are they stereotyping? Are they engaging in selective perception?

Answer:-

### Perception errors:-

A perceptual error is the inability to judge humans, things or situation fairly and accurately.

### Examples:-

Perception could be different for people. Like when I wrongly perceived the word assume. I only think that the meaning of the word has to do with assuming a position in office or other position where a person where a person was chosen to sit. But I remember the word assuming. And Yes,

assume may not to correct act or belief, but a perceptual error. I hope I am right.

## Stereotyping:-

In Social psychology, a stereotype is a fixed, over generalised belief about a particular group or class of people. By stereotyping we infer that a person has a whole range of characteristic and abilities that we assume all members of that group have. For example a "hell angel" biker dresses in leather.

## Selective Perception:-

Selective perception is the tendency not to notice and more quickly forget stimuli that cause emotional discomfort and contradict our prior beliefs. For example, a teacher may have a favorite student because they are biased by in-group favoritism. The teacher

a favorite student because they are biased by in-group favoritism. The teacher ignores the student's poor attainment. Conversely, they might not notice the progress of their least favorite student.

### Question:-4

Are you sure that your perception is the accurate one? what information do you have that makes your perceptions more valid than theirs.

### 1 Answer:-

Although our perception is very accurate, it is not perfect. Illusions occur when the perceptual processes that normally help us correctly perceive the world around us are fooled by a particular situation so that does not exist or that is incorrect.

The form in which we perceive objects depends partly on the nature of our senses. The act or faculty of perceiving, or apprehending by means of the senses of the mind; cognition understanding, immediate or intuitive recognition or appreciation, as of moral, psychological, or aesthetic qualities; intuition, ~~discern~~ discernment; an artist's ~~of~~ perception. So that it is valid.

## Question:-5

Create an action plan about how you can change this perception?

## Answer:-

Observe how your behavior impact other:-

Start ~~now~~ by being honest with yourself.

## Ask for feedback:-

Ask others how they see you.

## Make behavioral changes immediately:-

once you have some basic information, take small steps toward behavioral change.

## up your visibility:-

if you want high visibility, you have to do what it takes to become visible.

## Seek out cross-functional opportunities:-

Identify opportunities with other departments that will increase your visibility.

## Promote yourself:-

You might be the best employee in the world, if you contribute



-go unnoticed.

**Seek out advocates:-**

advocated who will speak <sup>Identify</sup> on your behalf.

**Get branded:-**

You are the CEO of you inc, you are responsible for creating your personal brand, for getting your name known, for being memorable.