

**Iqra National University**

**Name Muhammad Amir**

**ID 16372**

**Final term paper**

**Principal of mangement**

### **What is Visionary Leadership?**

A visionary leader is an individual who sees the potential for how the world should exist and then takes steps to get there. You can achieve visionary without a leadership role—become an idea guy, for instance. And, you can successfully lead people to accomplish a course of action, while not having a vision for the change you'd like to create.

These two abilities combined—the ability to see the potential for change combined with the ability to lead others creates a visionary leader. If you want to become a visionary leader (or where are the three main characteristics you want to actively strive to develop or find.

What are the average salary ranges for jobs in the customer service ?there are 404 in customer service category .average salarices can vary and range from \$29.961 ,770 salary ranges can different singificantly deoending on the job ,industry ,loctation ,required experience ,specifice skills,education ,and other factors ...salarices listed below are us national average data form may 28,2020.

### **Question 2..managerial roles of mintzberg?**

nterpersonal Roles. These roles relate to the manager's behavior that focuses on interpersonal contact  
Interpersonal...

Informational Roles. Informational roles involve receiving, collecting, and disseminating information.  
Spokesperson.

Decisional Roles. Decisional roles revolved around making choices. Managers' interpersonal role leads to decisional..

### **The Roles**

Mintzberg published his Ten Management Roles in his book, "Mintzberg on Management: Inside our Strange World of Organizations," in 1990.

1 .The ten roles are:

2 .Figurehead.

3. Leader.

Liaison.

Monitor.

Disseminator.

Spokesperson.

Entrepreneur.

Disturbance Handler.

Resource Allocator.

Negotiator

### **Question 3.**

#### **What are the four skills of Management?**

Management Skill ..

What are the critical skill that are related to managerial competence

Generally speaking ,effective managers must be proficent in four general skill areas:

concepetual

interpersonal

Technical

Political

#### **Conceptual Skill :**

The mental ability to analyze and diagnose situations

The skill that help manager understand how different parts of a business relate to one another and to the business as a whole

Decision making ,planning and organizing required these skill.

### **Interpersonal "**

The ability to work with ,undersended mentor ,and motivate other people .

interviewing job applicational ,forming partnership with other business ,and resolving confilicts all required these skill

### **Technical skill :**

The ability to apply specialized knowledge or expertise

specific abilites that people use to perform their job

operating a word processing program ,designing a brochure ,training people to use a budgeting system ,understanding manufacturing system etc .are example of technical skill

### **Political Skill ;**

The ability to enchance one ,s position ,bulid a power base ,establish connections, acquire for the business

### **Question 4**

Most of us make decision automaticalluy and with out realizing that people have divers decision -making behaviours ,which they bring to managment positions .This back to how decision in your personal ,student or work life ,especicilly where other people are involed .please anwer swethers each of the following itiems is mostly true or mostly false for you ..

### **Question 5:**

## Decision making :

Recognition of decision Requirement :

identify problem or opportunity

## Diagnosis and analysis :

analyze underlying causal factors

## Develop alternatives :

define feasible alternatives

## Selection of Described alternative :

alternative with most desirable outcome

## Implementation of chosen alternative :

use of management persuasive abilities to execute

## Evaluation and feedback :

gather information about effectiveness

directive style :

people who prefer simple ,clear cut solution to problem

Analytic style :managers like a borad amount of information

Conceptual style :

managers like a board amount of infomation

Behavioral style :mangers with a deep concers for others ...