

IQRA NATIONAL UNIVERSITY

NAME: HAMMAD

ID: 16654

**SUBJECT: PRINCIPLE OF
MANAGEMENT**

Q.2;

MINTZBERG'S 10 MANAGERIAL ROLES:

Henry Mintzbergs described ten specific managerial roles most commonly seen within organizations..Information roles includes the Monitor, Disseminator and spokesperson. Decisional roes includes the enterprenuer, disturbance-handler, recourse-allocator and negotiator.

MINTZBERG'S 10 ROLES:

>FigureHead

>Leader

- >FigureHead
- >Leader
- >Liaison
- >Monitor
- >Disseminator
- >Spokesperson
- >Enterprenuer
- >Disturbance Handler
- >Resouce allocator
- >Negotiator

Interprenuer Category:

The managerial role in this category involve providing information and ideas

>Figurehead:

As a manager you have social,ceremonial and legal responsibilities.You're expected to be a source of inspiration.People look up to you as a person with authority and as a figurehead

>Leader:

>Leader:

This is where you provide leadership to your team, your department or perhaps your entire organization; and it's where you manage the performance and responsibilities of everyone in the group

>Liaison:

Managers must communicate with internal and external contacts. You need to be able to network effectively on behalf of your organization

Information Category

This process involves processing information

>Monitor:

In this, you regularly seek out information related to your organization and industry, looking for relevant changes in the environment. You also monitor your team, in terms of both their productivity and their well-being

>Disseminator:

This is where you communicate potentially useful information to your colleagues and your

teams

>Spokesperson:

Manager represent and speak for the organization. In this role you are responsible for transmitting information about your organization and its goal to the people outside it

Desional Category

>Enterprenuer:

As a manager, you create and control change within the organization. This means solving problems, generating new ideas, and implementing them

>Distubance handler:

When an organization or team hits an unexpected roadblock its the manager who take charge, You also need to help mediate disputes within it

>Resource Allocator:

You'll also need to determine organizational resources are best applied. This involves allocating funding, as well as assigning staff and other organizational resources

Consider the consequence

This step can be just as important as step one bcz it will help you determine how your final decision will impact yourself and/or others involved

in this step you will be asking yourself

Step 4

Make your decision

Now that you have identified your goal gathered all necessary information and weighed the consequence it is time to make a choice and actually execute your final decision

Step 5

Evaluate your decision

Once you have made your final decision and put it into action it is necessary to evaluate the decision

and the steps you have taken to ensure that it works. This final step is probably just as important.

required to increase scales, design different types of products and services, market the products and services, etc.

I.e, let's take an individual who works in the sales department and has highly developed sales skills achieved through education and experience in his department or the same departments in the different organization. Because of these skills that he possesses this person can be a perfect solution to become a sales manager.

On the other hand the person who becomes sales manager will start to build his next type of required skills, it is because of his task until now was only to work with the customers as a sales representative.

Technical skills are most important for first-level manager when it comes to the top managers these skills are not something with high significance level.

>Conceptual skills

Presents knowledge or ability of a manager for more abstract thinking, that means he can easily see the whole through analysis and diagnosis of different states. In such a way they can predict the future of the business or department as a whole.

>Negotiator:

You may be needed to take part in, and direct important negotiations within your team, department or organization.

Q.3

RUNNING AIRLINE BUSINESS BASED ON TYPES OF MANAGERIAL SKILLS:

Robert Katz identifies types of skills that are essential for a successful management process

>Technical skills

>Conceptual skills

>Interpersonal management skills

>Political skill

>Technical skill

As a name of these skills tell us, they give the manager's knowledge and ability to use different techniques to achieve what they want to achieve. Technical skills are not related only for machines, production tools or

Name of some airlines:

>AirBlue

>PIA

>Shaheen Airline

>Qatar Airways

>Emirates

>Askari Airlines

AIRLINES MAINTAINING THE STAFF SALARIES:

PIA(PAKISTAN INTERNATIONAL AIRLINES)

well on its way to improve operations with a new management team on-board

The airlines has lately been ensuring regular, on-time flying, expansion to newer networks, and reopening of old routes

Consumers have been appreciating the airlines revamp.

Average month salary:

Avg month salary PIA in pakistan

PKR 73,491

skills related to management skills. But, when I think about, they are simply part of these three types of primary skills.

Let's take an example of a controlling skill. Controlling can't be a skill, but rather a process, or one of the managerial functions. Managers are controlling their interpersonal managerial skills that we already described.

Q.1

A visionary leader is a person who has a clear idea of how the future should look. They set out the concrete steps to bring a vision to life.

A visionary leader leads a team of people in that direction. In this article, we will talk about the key traits that make a great visionary leader.

as well as some of the challenges they may face and explore a few strengths of visionary leadership.

Airline workers are worried about their jobs as a result of their salaries being managed by the US average to high-paying.

>Interpersonal skills

Interpersonal management skills presents a managers knowledge and ability to work with people. One of the most critical management tasks is to work with the people. Without people, There wil not be a need for the existance of management and managers.

These skills will enable managers to become leaders and motivates employees for better accomplishments. Also, they will help them to make more effective use of human potential in the company. Simply, they are the essential skills for managers.

Interpersonal management skills are essential for all hierarchia levels in the company

>Political skill

Political skill is a construct that was introduced more than the two decades Ago a necessary compitancy to process to be effective in organization- unfortune tely despite appeals by the organizational science to further develop this science

>>These are the necessary skills required for successful management as a process. Some authors also mention other skills related to mangemnt skills. But, when i think about,

PIA	Salaries
Job Title	Monthly avg
Fireman	PKR 11,500
Account Assistant	PKR 12,000
Aircraft maintenance technician	PKR 12,000
Customer service representative	PKR 16,236
Supervisor	PKR 16,500
Senior Graphic Designer	PKR 20,000
Human resource assistant	PKR 20,490
Account supervisor	PKR 25,000
Flight operation Officer	PKR 25,000
Human resource officer	PKR 27,797
Trainee engineer	PKR 28,000
HR Officer	PKR 28,797
Team lead	PKR 37,000
Manager	PKR 40,000

Q.5

Identify your goals

The most effective decision making strategies is to keep an eye on your goals. This simply means identifying the purpose of your decision by asking yourself what exactly

exactly it is the problem that need to be solved and why does this problem need to be solved

Step 2

Gather information for weighing your option

When making good decision it is the best to gather necessary information that is directly related to the problem. Doing this will help you to better understand what need to be done in solving the problem and will also help to generate ideas for a possible solution

Step 3

Consider the consequence

This step can be just as important as step one bcz it will help you determine how your fina decision will impact yourself and/or other involved

Q.4

Airline business

An airline is a company that provide transport service for travelling passengers and freight airlines utilize aircraft to supply these services and may from the partnership or allainces with other airlines for codeshare agreements

in which they both offer and operate the same flight

Airlines are having a good year in terms of high demand However that has lead to increased relating to two areas thier highest cost fuel and labour regarding ,the later airlines labor cost have been stoodily escalating over the past several years placing added pressure on the profit margins ,international air transport association(IATA) chief economist brian pearce estimates thqat higher labour cost will take airline