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Subject: Construction financial management

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1. Introduction:

In all business financial statements are important for reflecting of health of a company. The construction companies without exception. Among various financial statements tow of them are very important ones income statements which show us company's profit and loss, the second is Balance sheet and third other we will see other important items that are closely related to these two financial statements.

For this purpose we selected LG Company's balance sheet for two consequence year (2017 and 2016).

Now we introduce below important items:

- **1.2 Balance sheet:** Balance sheet shows a company's financial position as at point of time usually at the last date of the fiscal year it shows us company's financial situation at the specific. There are three major items in a balance sheet Asset, Liabilities, and Equity or net worth.
- **1.3 Asset:** assets mean that represent what a company owns and classified in two categories as below:
 - **Current assets**: it's generally show us what a company have in current stock and also current assets typically include categories such as cash, marketable, securities, short term investment, account receivable, prepaid expenses, and inventory.
 - **Fixed assets**: also know tangible assets or property, plant, and equipments, is a term used in accounting for assets and property that cannot easily be converted with cash, fixed assets are also called long-term assets. and the sum is called total assets.
- <u>1.4 Liability:</u> When a company owes obligation to some third parities then we call these obligations liability, liabilities are classified in two groups ones Current liabilities and other is long term liabilities

- Current liabilities: current liabilities are those that due in the next year and typically present money owed for operating expenses such as accounts payable, wages and taxes and short term bank loans.
- Long term liabilities: long term liabilities will be due until at least a year later such as long term bank loan, loans for mortgages of equipment, building, land and cars and sum of them are total liability.
- **1.5 Equity or Net worth:** its capital investing of owners of a company, if the companies are owned by stockholders so equity is also referred to as stockholders equity. Equity represents the net worth of the business and gain from when total liabilities mines form assets.

Income statement:

	31/12/2017	31/12/2016
Operating income:		
Dividend income	319674	261298
Royalty revenue	278473	247829
Rental revenue	116698	104876
Total revenue	714845	614003
Operating expenses		
Employee benefit	43360	35977
Depreciation	19992	17953
Other operating	155493	135948
expenses		
Total operation	218845	189878
expenses		
Net operation income	496000	424125
Non operating income		
and expenses		
Financial income	9373	7333

Financial expenses	3620	440
Other non operating	630800	446
income		
Other non operating	13494	490
Expenses		
Profit before income	1119059	430974
taxes		
Income taxes expenses	166305	90816
Profit for the year	952754	340158
Earnings per share		
Common stock	5419	1934
basic/diluted		
Pre-1996 commercial	5469	1984
law amendment		
preferred stock		
basic/diluted		
Profit for the year	952754	340158
Other comprehensive		
income (loss)		
Items that may be		
classified subsequently		
to profit or loss		
Net gain (loss)on AFS	20743	3182
financial assets		
Remeasurement on	900	3130
the net defined benefit		
liability		
Total comprehensive	974597	333846
income for the year		

2. Methodology:

Balance sheet of LG company				
Assets	31/12/2018	31/12/2017		
Current Assets				
Cash and Cash equivalent	35778	128683		
Financial institution deposits	300500	100630		
Other receivable, net	28869	34541		
Other current assets	3781	3986		
Asset held for scale	29375	83295		
Total Current Assets	720313	35135		
Fixed Assets				
Available for scale(AFS)	104249	76485		
Financial state				
Other noncurrent receivable,	499	`489		
net				
Investment in subsidiaries	1008607	1163917		
Investment in associated and	6559405	5916101		
joint				
Other noncurrent assets	2719	2463		
Property, plant and	37111	39987		
equipment, net				
Investment property, net	788909	794001		
Intangible assets	17081	15844		
Total fixed assets	8518580	8009287		
Total Assets (Current +Fixed)	9238893	8360422		
Current Liabilities				
Other current payables	104517	100670		
Current tax liabilities	156063	27028		
Other current liabilities	14073	6637		
Liabilities related to assets	5415	710		
held for sale				
Total Current liabilities	280068	135045		
Non-Current liabilities				
Other noncurrent payables	13351	10440		
Net defined benefit liability	12234	14398		
Deferred tax liabilities	146347	159064		
Other noncurrent liability	5551	5862		
Total noncurrent liabilities	177483	189764		
Total liabilities	457551	324809		

Shareholder's equity		
Issued capital	879359	879359
Capital surplus	2409002	2409002
Other capital items	(2385)	(2385)
Accumulated other	41009	20356
comprehensive income		
Retained earning	5454267	4729281
Total equity	8781342	8035613
Total (Equity +Liabilities)	9238893	8360422

2.2Worth for elements of balance sheet:

31/12/2017 31/	/12/2016
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Total current asset=720313 Total current asset=35135

Total fixed assets=8518580 Total fixed assets=8009287

Total assets=9238893 Total assets=8360422

Current Liabilities=28068 Current liabilities=135045

Long term liabilities=177483 Long term liabilities=189764

Total liabilities=457551 Total liabilities=324809

Total equity=8781342 Total equity=8035613

As per the accounting equation (Equity + total liability=Total assets)

9238893=457551+8781342 for December/31/2017

8360422=8035613+324809 for December/31/2016

2.3 Working capital and current ration:

2.3.1 Working capital:

The difference of current assets and current liabilities is working capital so it can be mathematically presented as:

Working capital=Current assets-Current liabilities

Working capital=720313-280068=440245 for December/31/2017

Working Capital=351135-135045=216090 for December/31/2016

Now we can measure the short financial strength of LG Company in mention years and working capital say us that how much current assets exceed current liability, increasing of working capital show that the company has more profit, sell equipment or other assets, or has a long term loan from a bank. a long term bank loan can increase current assets, but at the same time increases ling term liabilities.

As from caparison of working capital for two consequence years (2017 and 2016), company's profit is more in 2017 then 2016 because 440245>216090.

2.3.2 Current ration:

Current ration show us the company's liquidity or its ability to fulfill short term financial obligations and defined as flow:

$$Current\ ratio = \frac{Current\ assets}{Curent\ liabilities}$$

In our example current ratio is for 2017 as below:

Current ration =
$$\frac{720313}{280068}$$
 = 2.572 for 31/12/2017

Current ratio =
$$\frac{351135}{135045}$$
 = 2.6 for 31/12/2016

From comparison of above two equations in two consequence years the financial satiation was health in 2016 then 2017 because 2.572<2.6

2.4Under billing and over billing:

- **2.4.1 Under billing:** under billing is expressed in the balance sheet as cost and estimated earnings in excess of billing on work progress.
- **2.4.2 Overbilling:** over billing is expressed as billing in excess of cost estimated earning on work progress.

As the company has the following project financial data for year 2017:

Contract sum=9238893

Bill to date=714845

Cost incurred to the date = 218845

Estimated cost to complete project=8264496

Up to the present moment:

$$= \left[\frac{\textit{cost incured to the date}}{\textit{(cost incured to the date+estimated to complete)}}\right] \times 100$$

$$\left[\frac{218845}{(218845 + 8264496)}\right] \times 100 = 2.8\%$$

Revenue to the date= (Contract sum)x(Percentage of completion)

= 9238893x2.8%=256869

Gross profit to date=Revenue to date-cost of revenue to date

=256869-218845=38024

Over billing=Bill to the date –Revenue to the date

=714845-256869=457976

If overbilling is a negative value, then is called under billing

over billing means that the construction company is borrowing money from the client by billing the latter of revenue more then what the company has actually done and it mean that company received more money at the early stage of work. Under billing means that the company is allowing the client to borrow money from it.

In above example difference of the bill to date and cost incurred is equal to 714845-218845=49600 and true gross profit is 38024.

However 49600-38024=11576 mean that 11576 is over billing

Now same calculation will be done for year 2016

Contract sum=8360422

Bill to date=614003

Cost incurred=189878

Estimated cost to complete project=8026576

Up to the present moment:

$$= \left[\frac{\textit{cost incured to the date}}{\textit{(cost incured to the date+estimated to complete)}}\right] \times 100$$

$$\left[\frac{189878}{(189878 + 8026576)}\right] \times 100 = 2.3\%$$

Revenue to the date= (Contract sum) x (Percentage of completion)

= 8360422x2.3%=193205

Gross profit to date=Revenue to date-cost of revenue to date

=193205-189878=3327

Over billing=Bill to the date –Revenue to the date

=614003-3327=610676

If overbilling is a negative value, then is called under billing

over billing means that the construction company is borrowing money from the client by billing the latter of revenue more then what the company has actually done and it mean that company received more money at the early stage of work. Under billing means that the company is allowing the client to borrow money from it.

In above example difference of the bill to date and cost incurred is equal to 614003-189878=424125 and true gross profit is 3327.

However 424125-3327=420798 mean that 420798 is over billing

3. Analysis

As capital work comparison LG Company has more profit in year 2017 more than year 2016 but comparison of current ratio shows us that the financial sanitation was healthy in 2016 more then 2017.

as per overbilling and under billing calculation the company was overbilling in two consequence years (2017 and 2016) it means that the company received more money at the early stage of work and means that the construction company is borrowing money from the client by billing the latter of revenue more then what the company has actually done.